



**MKHULU**  
**ELECTRO DISTRIBUTION PROJECTS (Pty) LTD**  
2009/007445/07  
VAT No. 4100192345

11 Kings Way, Nigel  
P.O.Box 913, Nigel 1490  
Tel.: ++27 (0) 11 814 4169  
Fax.: ++27 (0) 11 814 8149  
E mail: [info@mkhulu-edp.co.za](mailto:info@mkhulu-edp.co.za)

# REQUEST FOR QUOTATION (RFQ)

## *Gates Installation Services Provider*

Perseus – Zeus 765kV Transmission Line, Section B

| Title                                         | Details                                                                                              |
|-----------------------------------------------|------------------------------------------------------------------------------------------------------|
| RFQ Reference Number                          | MK/PEZEB/02                                                                                          |
| Issuer                                        | Mkhulu Electro Distribution Projects (Pty) Ltd ("Mkhulu")                                            |
| Client                                        | National Transmission Company South Africa (NTCSA)                                                   |
| Date of Issue                                 | 14 July 2026                                                                                         |
| Version                                       | Rev 1 – Revised for clarity and commercial completeness                                              |
| Submission Deadline                           | 27 July 2026, 16:00 (South African time)                                                             |
| Submission Email                              | <a href="mailto:rfq@mkhulu-edp.co.za">rfq@mkhulu-edp.co.za</a>                                       |
| Email Subject Line<br>(Must use exactly this) | RFQ – MK/PEZEB/02                                                                                    |
| Enquiries / Questions Email                   | <a href="mailto:rfq@mkhulu-edp.co.za">rfq@mkhulu-edp.co.za</a><br>(Subject: RFQ QUERY – MK/PEZEB/02) |
| Site Visit/Clarification Date (if applicable) | N/A                                                                                                  |
| Query Cut-Off Date                            | 22 July 2026, 12:00 — no queries will be answered after this time                                    |

## 1. Background

Mkhulu Electro Distribution Projects (Pty) Ltd has been awarded, through a competitive bidding process issued by NTCSA, the construction of the overhead transmission line in Perseus Zeus Section B.

The works involve the construction of a new 112 km Section B of the 765 kV single circuit overhead transmission line between Perseus Substation in the Free State Province, Tower 263 to Tower 526 near Virginia and Edenville in the Free State province, forming part of the overall 434 km Perseus–Zeus 765 kV line.

This project is a key component of the Cape Phase 4 Strengthening Scheme, aimed at improving the stability and capacity of the national grid, while also providing a backup power transfer route (N-1 contingency) beyond 2028.



The full Perseus–Zeus line has been divided into four construction sections (A, B, C & D) and this advert covers Section B only.

## 2. Scope of Work/ Services required

Mkhulu Electro Distribution Projects (Pty) Ltd. requires the appointment of a gate installer along the transmission line servitude in compliance with applicable standards, including but not limited to Standard 240-125383430 (Tx Gates Standard) and related method statements. Services will be rendered on an as-and-when required basis.

The service provider must provide evidence of compliance to all applicable legislation and client requirements.

The service providers are required to submit pricing for the items listed below to ensure that quotations are competitive and aligned with current market rates.

The scope includes, but is not limited to:

- Installation of gates along the servitude (Normal Gates & Game Gates)
  - excavations for the gate posts
  - planting gate posts
  - casting and mixing on concrete
  - installation of gates
  - backfilling as applicable
  - cutting of existing fences where required
  - tightening of fence

## 3. Pricing Schedule (Annexure 1 - To be completed by service provider)

| ITEM NO. | DESCRIPTION                                                     | DURATION / UNIT OF MEASURE | QUANTITY | PRICE PER UNIT | TOTAL |
|----------|-----------------------------------------------------------------|----------------------------|----------|----------------|-------|
| 1        | <b>PRELIMINARIES AND GENERAL</b>                                |                            |          |                |       |
| 1.1      | SHE File compilation, submission and maintenance                | Months                     | 1        |                | R     |
| 1.2      | Medical Assessments (Entry)                                     | Number                     | 10       |                | R     |
| 1.3      | Medical Assessments (Exit)                                      | Number                     | 10       |                | R     |
| 1.4      | Legal Appointments incl Supervisor and SHE Representative       | Months                     | 2        |                | R     |
| 1.5      | Transportation of Workers                                       | Months                     | 2        |                | R     |
| 1.6      | Transportation of gates and aggregates from campsite to site    | Months                     | 2        |                | R     |
| 1.7      | Facilities (Water, Toilets, etc.)                               | Months                     | 2        |                | R     |
| 1.8      | Personal Protective Equipment (PPE)                             | Months                     | 2        |                | R     |
| 1.9      | Compensation for Occupational Injuries and Diseases Act (COIDA) | Months                     | 2        |                | R     |



|           |                                                        |                        |   |  |  |   |
|-----------|--------------------------------------------------------|------------------------|---|--|--|---|
|           |                                                        | <b>Subtotal:</b>       |   |  |  | R |
| <b>2.</b> | <b>INSTALLATION +AGGREGATES</b>                        |                        |   |  |  |   |
| 2.1       | Standard 5m x 1.83m High Gate for Normal Soil (Type 1) | Each                   | 1 |  |  | R |
| 2.2       | Standard 5m x 2.4m High Gate for Normal Soil(Type 1)   | Each                   | 1 |  |  | R |
| 2.3       | Standard 5m x 1.83m High Gate for Type 2               | Each                   | 1 |  |  | R |
| 2.4       | Standard 5m x 2.4m High Gate for Type 2                | Each                   | 1 |  |  | R |
| 2.5       | Other... (specify)                                     |                        |   |  |  | R |
|           |                                                        | <b>Subtotal:</b>       |   |  |  | R |
|           |                                                        | <b>Total Excl VAT:</b> |   |  |  | R |

#### Notes

- All prices must be in South African Rand (ZAR).
- All prices must exclude VAT.
- Show prices to two decimal places (cents), for example R125.50, not R125 or R125.5.
- Do not leave any price blank. If an item does not apply to you, or you have no cost for it, write "0.00", not a blank space or a dash.
- Estimated number of gates to be installed is 40 and is subjected to change.
- Mkhulu EDP to provide Gates as per specification.
- Transportation of gates and aggregates from campsite to site will be on a daily basis by supplier.

Lead Time: \_\_\_\_\_

## 4. Performance Requirements

Service providers are responsible for:

- Complying with all applicable laws, including health, safety, and environmental legislation.
- Protecting existing infrastructure (for example, fences, pipelines, other cables) and other people's property while you work.
- Meeting environmental requirements, and rehabilitating (fixing) any area you disturb, if required.
- Safely disposing of, or otherwise correctly managing waste.
- Repairing, at your own cost, any damage caused by your staff, vehicles, or equipment.
- Comply with Mkhulu representatives' instructions

If you do not meet these requirements, Mkhulu EDP may take any of the following actions, depending on how serious the issue is:

1. A written warning describing the problem and the deadline to fix it.



2. Withholding payment for the specific work that is incomplete, defective, or non-compliant, until it is corrected.
3. Suspending your work on site until the problem is fixed.
4. Ending (terminating) your contract, for serious or repeated cases.

## 5. Location

The gates shall be installed at various locations along the servitude and or in proximity of the servitude between towers. The exact location/position where gates will be installed will be communicated as and when required.

## 6. Duration

Submission Deadline: **27<sup>th</sup> of July 2026**  
Contract Duration: **2 months**  
Submission Validity of Quotation: **four weeks**

The duration of the contract will be 2 (two) months from the date work is instructed to start, unless extended, reduced, suspended, or terminated early.

All quotations must remain valid for four weeks after the submission deadline and shall be binding upon the service provider during this period.

Prices must stay fixed and firm for the full duration of the contract, unless Mkhulu agrees to a change in writing.

## 7. Minimum Requirements

### 7.1 Minimum Procurement Requirements

- Legally registered company (CK / COR Documents)
- Recent Company profile
- Valid B-BBEE Certificate or Sworn Affidavit
- Company Bank Account Confirmation Letter
- Proof of Business Address
- Valid Tax Clearance Certificate
- Valid Letter of Good Standing/Registered with the Compensation Commissioner/ Registration with Workman's Compensation

### 7.2 SHEQ & Security Compliance Requirements

- Proven experience in gate installation services (for example, reference letters, previous purchase orders, or completion certificates).

## 8. Requirements For Appointed Service Provider

If your company is appointed, you must provide the following before you may start work on



site:

- Medicals done by an Occupational Health Practitioner
- Safety, Health, and Environmental SHE File (to be evaluated against legal and client requirements)
- Police clearance not older than 3 months
- Compliance with client and legal SHEQ requirements

Service Providers will be subjected to further SHEQ evaluation

## 9. Submission Requirements

Interested service providers must submit:

- All documents listed in Sections 7.1 and 7.2 above.
- Fully completed pricing schedule (**Annexure 1**) with every line filled in.
- Resource Schedule (**Annexure 2**)
- A Submission Checklist (**Annexure 3**)

## 10. Payment Terms

You will only be paid for work that has been instructed in writing (by Purchase Order or written instruction) and completed to the required standard.

To claim payment, you must submit a valid tax invoice together with supporting proof of the work done. Supporting proof may include: signed timesheets, service slips, job cards, delivery notes, or progress measurement sheets, as required by Mkhulu for that job.

Mkhulu will check and approve your invoice and supporting documents within 7 (seven) working days of receiving them. If anything is missing or incorrect, Mkhulu will tell you in writing within this period, so you can fix it and resubmit.

Once your invoice is approved, Mkhulu will pay you within 7 (seven) working days.

No payment will be made for work that is incomplete, defective, not authorised, or does not meet the required standard. If work is rejected, Mkhulu will explain in writing why, so that you can correct it.

## 11. Procurement Preference Criteria and Evaluation Criteria

**NB: Where similar services at similar rates can be provided, the preference criteria may apply as per Mkhulu procurement procedures and policies and PPPFA guidelines.**

- Procurement Preference will be given to EME and QSE Suppliers
- Procurement Preference will be given to BWO and BYO



- Procurement Preference to Local site entities

All quotations will be evaluated based on the following:

- Compliance with minimum requirements
- Completeness of the quotation (all items priced)
- Relevant experience and capability
- Pricing competitiveness
- Ability to meet project timelines and requirements

## 12. RFQ Response Process

Email your full quotation and all supporting documents to: [rfq@mkhulu-edp.co.za](mailto:rfq@mkhulu-edp.co.za)

The email subject line must read exactly: **RFQ – MK/PEZEB/02**

Your quotation must be received before 16:00 on 27 July 2026. Quotations received after this time will not be considered, even by a few minutes, and even if the delay was caused by technical problems on your side.

Please note that we will not respond to queries submitted through the website. All queries must be sent via email to [rfq@mkhulu-edp.co.za](mailto:rfq@mkhulu-edp.co.za) with the subject "**RFQ QUERY – MK/PEZEB/02**", before 12:00. Mkhulu will issue written answers to all suppliers where the answer affects the scope or requirements of this RFQ.

If Mkhulu does not contact you before your quotation's validity period ends, you should consider your quotation unsuccessful.

## 13. Contact Information

For all enquiries relating to this RFQ, email: [rfq@mkhulu-edp.co.za](mailto:rfq@mkhulu-edp.co.za)

## 14. General Contract Terms

### 13.1 Subcontracting

Suppliers may not subcontract any part of this work to another company without Mkhulu's written permission first. If you subcontract without permission, Mkhulu may end your contract immediately.

### 13.2 Extension, Reduction, or Suspension

Mkhulu may extend, reduce, suspend, or change the volume of work at any time, based on project needs, budget, or performance. This will be communicated to you in writing. You will only be paid for work actually instructed and completed.



### **13.3 Ending the Contract**

- Mkhulu may end the contract immediately, without notice, if the supplier commits a serious breach (for example: a serious safety incident caused by your negligence, fraud, dishonesty, working without a valid Purchase Order, or repeated non-compliance after being warned).
- For reasons other than a serious breach, either party may end the contract by giving the other party **14** (fourteen) calendar days written notice.
- If the contract ends for any reason, you will be paid for all correctly completed and approved work up to the date the contract ends, and for no other amount.

### **13.4 Confidentiality**

You must keep all project information confidential, and may not share drawings, routes, schedules, or other project details with anyone outside your own company, without Mkhulu's written permission.

### **13.5 Anti-Bribery and Ethical Conduct**

The supplier nor their employees are permitted to offer, give, or accept any bribe, gift, or improper benefit connected to this RFQ or any resulting work. Any breach of this may result in immediate termination and may be reported to the relevant authorities.

### **13.6 Compliance with Labour Laws**

You must comply with all South African labour laws, including the Basic Conditions of Employment Act, the Labour Relations Act, and COIDA, for all of your workers on this project.

### **13.7 Force Majeure**

Neither party will be held responsible for a delay or failure to perform caused by an event beyond their reasonable control (for example: a natural disaster, war, or a government-ordered shutdown), provided the affected party tells the other party in writing as soon as reasonably possible.

### **13.8 Disputes**

If you disagree with a decision made by Mkhulu under this RFQ or any resulting contract, first raise it in writing with your Mkhulu site contact. If it cannot be resolved this way within 10 (ten) working days, either party may refer the matter to mediation or arbitration in South Africa before going to court.

### **13.9 Governing Law and Language**

This RFQ and any resulting contract are governed by the laws of the Republic of



South Africa. All documents, communication, and instructions will be in English

## **15. Additional Information and Disclaimer**

Mkhulu Electro Distribution Projects (Pty) Ltd reserves the right, at its sole discretion, to award this RFQ in whole or in part, to one or more service providers, or not to award at all.

The issuance of this RFQ does not constitute a commitment to award any contract or to engage with any service provider.

Mkhulu further reserves the right to:

- Cancel or withdraw this RFQ at any time without prior notice
- Not award the lowest or any quotation received
- Request additional information, clarification, or supporting documentation from any service provider
- Negotiate with one or more service providers
- Appoint multiple service providers where deemed necessary

Only successful service providers will be contacted. If no communication is received within the validity period, the submission should be considered unsuccessful.

Mkhulu may ask any supplier for more information, clarification, or documents at any time during evaluation.

All costs incurred by service providers in the preparation and submission of quotations shall be for their own account.

Further information, including the detailed scope of work and specifications, may be provided to shortlisted or selected service providers during the evaluation process.

By submitting a quotation, you confirm that you have satisfied yourself on all commercial, technical, operational, environmental, health & safety, legal, and site-related matters relevant to this work, and that you will not later claim you were unaware of something contained in, or reasonably to be understood from, this RFQ and its attachments.